

COMPLETECLOUD VS. GCC HIGH



DoD Subcontractor Finds Major Savings & Peace of Mind with CompleteCloud

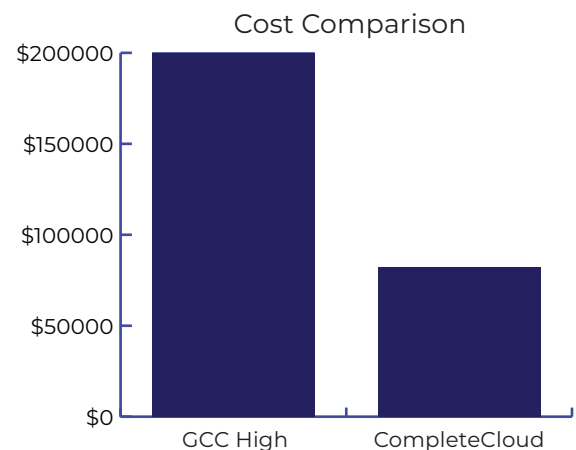
When it was time for one of our DoD subcontractor clients to upgrade their technology to meet CMMC compliance, they knew they had an important decision to make. As a company that provides high technology engineering services to the US Army, US Air Force, USMC, US Navy, and the Australian Defense Force, meeting cybersecurity standards was crucial to winning DoD contracts and maintaining a competitive advantage.

Investment

The client received bids for Avatara's CompleteCloud Platform and Microsoft 365's GCC High. Almost immediately upon comparison, the choice was clear.

Microsoft GCC High licensing would cost SDI nearly \$90,000 annually, not including implementation costs. They were already spending \$117,000 a year and GCC High would be an additional expense, bringing their annual IT budget to over **\$200,000**.

CompleteCloud on the other hand, would replace their entire IT infrastructure, eliminating their prior expenses, for a total annual investment of **\$82,000**.



In other words, CompleteCloud would cut IT expenses by nearly 60% annually.

CompleteCloud Benefits

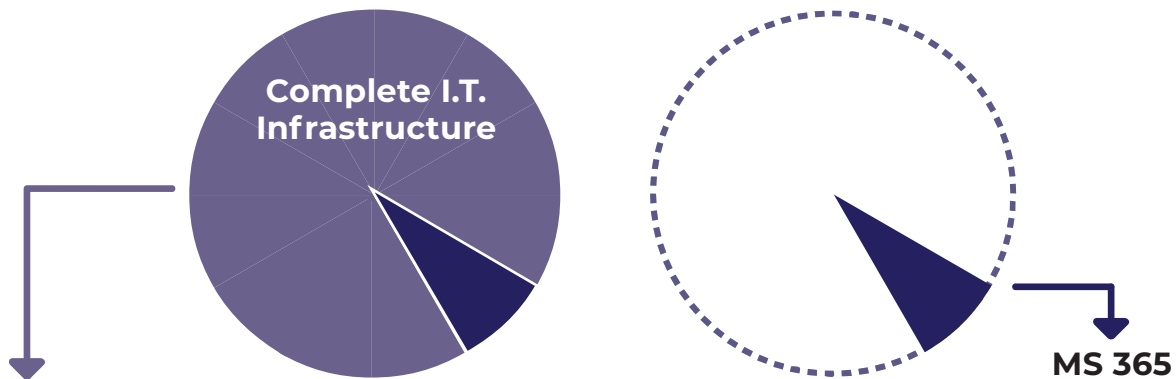
- ✓ All-inclusive platform
- ✓ Meets DoD technical requirements
- ✓ Turn-key migrations
- ✓ US or ITAR compliance support
- ✓ Competitive price point
- ✓ Future-proofing solution
- ✓ 24/7 technical support

The Real Difference

Most importantly, GCC High offers just a tiny slice of the pie that CompleteCloud's all-inclusive, DoD-friendly platform includes. While GCC High only includes Microsoft 365 Licensing, CompleteCloud includes that plus an entire IT infrastructure.

CompleteCloud Platform

Microsoft GCC High



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|-------------------------------|----------------------|--------------------|
| ◆ Servers & Unlimited Storage | ◆ Hosted Desktops | ◆ Connectivity |
| ◆ Artificial Intelligence | ◆ 24/7 Support | ◆ Local Hardware |
| ◆ Unified Communications | ◆ Business Analytics | ◆ Managed Security |
| ◆ Collaborations Tools | ◆ Email Archive | ◆ File Sharing |

Specialty Matters

Unlike GCC High's large enterprise focus, CompleteCloud specializes in helping small to mid-sized companies become more competitive through strategic IT. We believe the philosophy of exceptional care at an affordable price and provide customers with the opportunity to refresh their technology, increase capability, and improve their competitive situation with no capital cost.